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## **News Release**

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## Air Europa Orders 34

## 737-800 BFE Blended Winglet™ Systems

Additional orders for up to 21 retrofits would bring the total commitment to 55 shipsets

Palma de Mallorca-based Air Europa has ordered 34 Aviation Partners Boeing Blended Winglet Systems as buyer furnished equipment (BFE) on new Boeing 737-800 deliveries to take place between 2007 and 2014. Currently an operator of 5 Blended Winglet Equipped 737-800s, Air Europa will also order up to 21 additional Blended Winglet Systems to retrofit existing 737-800s.

"We're proud to have Air Europa as one of our largest Blended Winglet Equipped fleet operators in Europe," says Aviation Partners Boeing CEO John Reimers. "With fuel prices as high as they are today, the business case for our technology just gets better and better. Airline operators worldwide are making the decision to go with 100% Blended Winglet Performance Upgraded fleets."

With block fuel savings of up to 5%, depending upon route and stage length, fuel savings for typical 737-800/700 operators run more than 100,000 gallons per aircraft per year with payback on a Blended Winglet investment typically between 2 and 3 years. Additional benefits of this visible technology include reduced engine maintenance costs, improved takeoff and range performance, reduced engine emissions and reduced noise footprint on takeoff of 6.5%. Advantages of patented\* Blended Winglet Technology stay with operators over the entire economic life of their aircraft.

"Upgrading to Blended Winglets will surely help us to hedge on escalating fuel costs and get a significant cost reduction, as well as to maintain one of the most technologically advanced fleets in Europe," says Air Europa's Chief Executive Officer María José Hidalgo.

"For progressive carriers like Air Europa, positioned as one of Europe's most modern airlines, our technology provides a competitive edge. Having operated a small fleet of Blended Winglet Equipped 737-800s for the past five years, Air Europa's most recent order clearly validates the operational benefits of our technology," says Aviations Partners Boeing Sales Director Troy Brekken.

Air Europa's parent company, Globalia Mantenimiento Aeronautico, will install the retrofit Blended Winglet Shipsets.

Air Europa, founded in 1986, is the air travel division of Globalia Corporación Empresarial. Since 1991, Air Europa has focused on becoming one of the leading airlines in Europe. Air Europa currently operates a fleet of 35 Boeing aircraft (30 units 737-800 and 5 units 767-300) on a network that includes most of the Spanish territory. Its continuous expansion process has led the company to establish new European destinations such as Paris, Milan, Rome, Prague, Budapest and Warsaw, as well as transatlantic destinations, mainly at the Caribbean, and China. As part of an effort to provide more comfortable and global service to customers, Air Europa has signed agreement with Air France, Alitalia, Conviasa, Continental Airlines, China Eastern Airlines, KLM, PGA Portugalia Airlines and Tunisair, among others.

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Aviation Partners Boeing, a joint venture between Seattle-based Aviation Partners Inc. and The Boeing Company, has sold over 2000 Blended Winglet Shipsets. More than half of the world fleet of Boeing 737-700s/800s has been upgraded with Blended Winglets and over 85% of all new 737-700s/800s enter revenue service already equipped with this Performance Enhancing Technology.

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